



The Griswold Showcase

Delivered with Heart

Aging in Place Seminar

*Successful Caregiver Placement and
Costs*

Presented by
Jim Vonderhaar



Successful Caregiver Placement & Costs Agenda

- Client / Caregiver Match
 - Medical needs
 - Physical needs
 - Home Environment
 - Location
 - Frequency of care
 - Personality
 - Gender
 - Language
- How to Pay for Home Care
 - Long Term Care Insurance
 - VA Benefits
 - Asset Conversion
 - Savings and Pensions
 - Medicaid Programs
 - Tax Credits & Cost of Care Reductions

Client / Caregiver Match

- It all starts with asking the right questions
- Medical Needs
 - Non-medical vs. medical services
 - Medication reminders vs. medication management
 - Recording vitals
 - Certified Nursing Assistant (CNA)
 - Patient Diagnosis

Client / Caregiver Match

- Physical Needs
 - Is transferring required? What type of transfers?
 - What type of transfer aids are used.
 - Gait belt
 - Slide board
 - Mechanical lifts
 - Proper training
 - Height and weight of client
 - Is bathing required?

Client / Caregiver Match

- Home Environment
 - Cleanliness
 - Pets
 - Allergies
 - Habits (smoking, drinking, etc.)
 - Personal preferences
 - Diet
 - Hobbies
 - Past work history
 - Family relationships

Client / Caregiver Match

- Location
 - Home vs. community
 - Distance
 - Proximity to public transportation
- Frequency
 - How many days/wk.
 - How many hours/day
 - Is there any flexibility
 - Is it ongoing or on an as-needed basis
 - Continuity of care

Client / Caregiver Match

- Personality
 - Outgoing
 - Introverted
- Gender
- Language
 - Non-English
 - Thick accents



How to Pay for Home Care

- Long Term Care Insurance
- VA Benefits
 - Aide and Attendance
 - The Homemaker Program soon to be Veterans Care in Community Program
- Asset Conversion
 - Reverse Mortgages
 - Equity line of credit
- Savings and Pensions

How to Pay for Home Care

- Medicaid Programs
- Tax Credits & Cost of Care Reductions
 - Alzheimer's Respite Care
 - Elderly and Disabled Tax Credit
 - Federal Elderly Care Tax Credit
 - Search "Support for Elderly Care"

Jim Vonderhaar

Owner / Director

281-250-9993

Jim.Vonderhaar@GriswoldHomeCare.com

