The Griswold Showcase

Delivered with Heart

Aging in Place Seminar

Successful Caregiver Placement and Costs

Presented by
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Successful Caregiver Placement & Costs

Agenda

• Client / Caregiver Match
  - Medical needs
  - Physical needs
  - Home Environment
  - Location
  - Frequency of care
  - Personality
  - Gender
  - Language

• How to Pay for Home Care
  - Long Term Care Insurance
  - VA Benefits
  - Asset Conversion
  - Savings and Pensions
  - Medicaid Programs
  - Tax Credits & Cost of Care Reductions
Client / Caregiver Match

• It all starts with asking the right questions
• Medical Needs
  - Non-medical vs. medical services
  - Medication reminders vs. medication management
  - Recording vitals
  - Certified Nursing Assistant (CNA)
  - Patient Diagnosis
Client / Caregiver Match

• Physical Needs
  - Is transferring required? What type of transfers?
  - What type of transfer aids are used.
    • Gait belt
    • Slide board
    • Mechanical lifts
    • Proper training
  - Height and weight of client
  - Is bathing required?
Client / Caregiver Match

• Home Environment
  - Cleanliness
  - Pets
  - Allergies
  - Habits (smoking, drinking, etc.)
  - Personal preferences
    • Diet
    • Hobbies
    • Past work history
    • Family relationships
Client / Caregiver Match

• Location
  - Home vs. community
  - Distance
  - Proximity to public transportation

• Frequency
  - How many days/wk.
  - How many hours/day
  - Is there any flexibility
  - Is it ongoing or on an as-needed basis
  - Continuity of care
Client / Caregiver Match

- Personality
  - Outgoing
  - Introverted

- Gender

- Language
  - Non-English
  - Thick accents
How to Pay for Home Care

• Long Term Care Insurance
• VA Benefits
  - Aide and Attendance
  - The Homemaker Program soon to be Veterans Care in Community Program
• Asset Conversion
  - Reverse Mortgages
  - Equity line of credit
• Savings and Pensions
How to Pay for Home Care

• Medicaid Programs
• Tax Credits & Cost of Care Reductions
  - Alzheimer’s Respite Care
  - Elderly and Disabled Tax Credit
  - Federal Elderly Care Tax Credit
  - Search “Support for Elderly Care”
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